



# Cisco

## 700-260 Exam

### Advanced Security Architecture for Account Manager

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## Version: 10.0

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**Question: 1**

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Increased employee productivity, confidence in data confidentiality, and increased visibility are features that demonstrate which Cisco business value?

- A. Cost effectiveness
- B. Protection
- C. Control
- D. Flexibility
- E. Completeness

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**Answer: C**

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**Question: 2**

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Which licensing feature enables customers to better manage their software assets and optimize their IT spending?

- A. Cisco ONE
- B. Smart Accounts
- C. Enterprise License Agreements
- D. License Bundling

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**Answer: B**

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**Question: 3**

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Which Cisco network security solution helps protect against threats by monitoring and responding to any network anomalies, continually analyzing for potential threats and reacting to them in real time?

- A. Cisco Security Manager
- B. Cisco ASA Firewall Services
- C. Cisco ASA Next-Generation Firewall Services
- D. Cisco Next-Generation Intrusion Prevention System
- E. Cisco Web Security Appliance
- F. Cisco Email Security Appliance
- G. Cisco Identity Services Engine
- H. Cisco Site-to-Site VPN

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**Answer: D**

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**Question: 4**

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Which Cisco security technology delivers the best real-time threat intelligence?

- A. Cisco Security Intelligence Operations
- B. Cisco ASA Next-Generation Firewall Services
- C. Cisco Identity Services Engine
- D. Cisco Security Manager
- E. Cisco TrustSec

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**Answer: A**

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**Question: 5**

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Upon which component are security solutions directly built in the Cisco future solutions architecture framework?

- A. Security intelligence operations
- B. Third-party applications
- C. Management and intelligence capabilities
- D. Cisco security platforms

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**Answer: D**

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**Question: 6**

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At which point during the attack continuum does a customer experience limited remediation tools?

- A. Across the entire continuum
- B. During
- C. Before
- D. After

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**Answer: A**

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**Question: 7**

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Which technology solution can resolve the inability of a customer to properly restrict and authorize access to protected resources while still introducing new applications, devices, and business partnerships?

- A. Cisco Secure Data Center
- B. Cisco Cyber Threat Defense
- C. Cisco TrustSec
- D. Cisco Data Center Virtualization and Cloud
- E. Cisco Application Centric Infrastructure
- F. Cisco Security Intelligence Operations

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**Answer: C**

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**Question: 8**

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Utilizing the Cisco software lifecycle generates which two benefits for partners? (Choose two.)

- A. Adaptable deployment
- B. Software portability
- C. Improved sales performance
- D. Cisco incentives
- E. Increased efficiencies
- F. Sales promotions
- G. Customer support

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**Answer: C, E**

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**Question: 9**

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Which Cisco security benefit is a differentiator that allows partners to plan and model their businesses?

- A. Comprehensive vision for security
- B. One solution to fit every need
- C. Unparalleled commitment
- D. Lowest price points
- E. Best-in-class technologies

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**Answer: A**

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**Question: 10**

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What is the primary customer challenge that is created by the wide variety of security solution providers on the market?

- A. Choosing the right provider
- B. Contacting all providers for information
- C. Finding a low-cost option
- D. Determining the single best security product

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**Answer: A**

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